

❖ **TUITION RECIPROCATION:** First and foremost, students will have the choice to get up to 100% credit to their membership account for all tuition payments made during the closure period. That credit can be then applied in the form of a discount over the 10 months following the reopening of the school (10% of the total credit discounted per month). Going about it this way will greatly reduce the immediate impact on the school while still giving students fair credit for every tuition dollar paid during the closure period.

- For students who are on a monthly plan, if we had to remain closed for 3 months, and you pay \$165/month, a student might accumulate up to a possible \$495 of credit which would be applied as a \$49.50 discount (10% of the total credit) every month for the 10 months following the reopening of the school.
- For students who have paid for their tuition upfront, your term can be extended by the duration of our downtime. For example, if we closed for 3 months, students will receive a 3 months extension to their tuition renewal if they so choose.

❖ **ONLINE CLASSES:** We are offering online classes on a schedule every week, for each of our programs: BullyProof, Gracie Combatives, Women Empowered, Master Cycle, and FitJitsu.

❖ **ONE-ON-ONE FACETIME:** If you have any questions during your at-home training sessions, you can schedule a free Zoom/Facetime call with one of our instructors to answer your questions.

❖ **FREE ACCESS TO GRACIEUNIVERSITY.COM:** We have given continued access to online study through the most organized and deliberate at home study program in Jiu Jitsu: GracieUniversity.com. Plus 2 amazing bonuses:

- Street Choke Mastery Seminar
- FitJitsu

❖ **AT HOME PROGRESS PROGRAM:** All students have received a tracking sheet, to track not only the online classes they have attended online, but the classes they study on their own time so that students can continue with their progress and growth.

❖ **VIDEO TESTING:** If students have partners to be their Bad Guys, they can film at home and submit their test videos for feedback and grading by our team of dedicated instructors.

❖ **STUDY GROUPS:** We've set up dedicated study groups for each of our programs on Facebook where questions are welcomed and encouraged. This is also where our FB Live classes are posted. FB Live classes are saved on the FB page for later reference.

❖ **RYRON + RENEE SUPER WEBINAR SERIES:** Exclusive access to Gracie Jiu Jitsu Super Webinar Series, a deep dive into 7 of the positional chapters.

❖ **WOMEN EMPOWERED SUPER WEBINAR SERIES:** Eve and Renee Gracie demonstrate and breakdown the life saving techniques of the Women Empowered Program for which students receive class credit for watching.

❖ **GRACIE BULLYPROOF SUPER WEBINAR SERIES:** Ryron and Renee Gracie give important BullyProof Lessons and discuss all the different Character Development Chapters (Respect, Health, Responsibility, Caring, Citizenship, Manners). Kids who watch the lessons can receive a check mark towards their stripe/belt promotion on their progress card.

❖ **GIVEAWAYS:** We have also been doing weekly giveaways and extras, and that is our way of showing the true appreciation we have for you!